



Procurement Times

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ANSWER CONTRACT FACTOIDS!

2348 Task Orders
\$2.85 B Funded Sales
\$6.85 B Estimated Value

MILLENNIA CONTRACT FACTOIDS!

85 Task Orders
\$2.91 B Funded Sales
\$7.27 B Estimated Value
General Services
Administration
Enterprise GWAC Center
9988 Hibert Street, Suite 102
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<http://www.gsa.gov/millennia>

Enterprise – “A Business Organization Ready to Undertake a Difficult and Complicated Endeavor”

Monti Jagers

The GWAC Center, Pacific Rim Region, formerly the ANSWER GWAC Center, will now be known as the **Enterprise** GWAC Center. The name change was prompted by the desire to convey that the GWAC Center manages not only the highly successful ANSWER GWAC, but also the Millennia, ITOP II, ACES, Virtual Data Center, Disaster Recovery and other contracts. The GWACs managed by the Enterprise GWAC Center are offered through both FTS assisted services and direct order/direct bill arrangements for those agencies requesting a delegation of authority to procure services directly from these vehicles.

“Enterprise” is defined by Webster as 1) a project or undertaking that is especially difficult, complicated, or risky, 2) readiness to engage in daring action, and 3) a business organization. “**A Business Organization Ready to Undertake a Difficult and Complicated Endeavor**” typifies the message the Enterprise GWAC Center wants to communicate to industry, its clients and its internal associates. The current name is restrictive because “Pacific Rim” appears to tie the Center to its regional roots and not the worldwide scope that these contracts actually cover. The current name also causes confusion as to what services are offered through the Center.

The Enterprise GWAC Center is looking forward to working with our existing and new clients within the Federal Government that receive delegations of authority through this Center as well as FTS GSA associates who have been delegated authority to use these contracts and industry partners that provide services under this Center’s contracts. Our number one priority is to provide and manage excellent contract vehicles for the government’s future IT challenges!

GSA’s Government Wide Acquisition Contracts: Customer-Managed or GSA-Managed Acquisition Solutions

Mimi Bruce

Customers can presently take advantage of GSA GWACs in two ways: Customer-Managed or GSA-Managed Acquisition Solutions. Customers can take advantage of GSA GWACs “directly” through a delegation of authority (DOA) which outlines the responsibilities and authority of the Contracting Officer and a Memorandum of Understanding (MOU), which outlines the responsibilities between agencies. The GWAC Centers provide the required training to assure compliance with good procurement practices and to create a thorough understanding of the vehicle within the stated regulations and ordering guidelines. Training is provided through a variety of venues: face-to-face, teleconference, and web-based. After training is completed, issuance of the DOA allows the Delegated Agency Contracting Officer to issue a task order against a specific GWAC with complete task order procurement authority. The GWAC Centers are available for continuous contractual and advisory support if needed. The cost to use a GWAC with a DOA is 0.75%.

For an extra fee, customers can also use the GSA-Managed Acquisition Solution with GSA Federal Technology Service (FTS) providing full life cycle acquisition support, including project, financial, technical and acquisition management.

GSA is taking steps to strengthen the GWAC IT procurement process through direct communication with potential DoD clients, providing additional acquisition training, and allowing for expeditious DOA’s and training whenever requested by the client.

Three Enterprise GWAC Center Associates Receive Awards *Monti Jagers*

Bill Archambeault, Alliant Procuring Contracting Officer (PCO); Susan Currey, Millennia PCO; and Paul Martin, ANSWER PCO, were recognized for their achievements in contracting at the GSA Region 9 Procurement Conference in Phoenix, AZ. The associates were presented with the awards by Dale Markley, Deputy FSS ARA, at the ANSWER Tech Refresh V Conference in Palm Desert, CA.

The award was presented to Bill for his continued outstanding work on the Alliant procurement. Regarded as the next generation GWAC for GSA, Alliant will be designed to provide the greatest amount of flexibility possible to efficiently and effectively support the federal government's needs in its daily operations, its protection of infrastructure, the fight against terrorism and the development and marketing of emerging technologies. As the Alliant PCO, Bill developed the Business Case for the largest contract in GSA. Bill has served as a business leader/advisor, focusing on both the customer and the market and bringing the two together effectively. His efforts include crafting a unique business case, streamlined acquisition strategy, a template for contract terms and conditions and a solid justification for the new procurement. Considering the magnitude and complexity of the proposed GWAC, \$150 billion, Bill's impressive efforts embody the concept of "contract specialist as business leader/advisor."



Pictured left to right: Bill Archambeault, Dale Markley, Paul Martin, and Susan Currey

The award was presented to Susan Currey, Millennia PCO, for the outstanding job that she has done in the transition of the Millennia GWAC. The Millennia GWAC Program, consisting of ten (10) individual IDIQ contracts and eight (8) Industry Partners, simplified and accelerated the complicated procurement process for government IT projects, mainly large-scale integration projects. A maximum of \$25 billion was set aside for projects awarded under Millennia. Contracts worth over \$7 billion have been awarded under Millennia, and over \$2.9 billion have been obligated. As the PCO, Susan worked diligently with the Millennia Industry Partners to resolve urgent contract administration issues such as Millennia Option Exercise, Past Performance Survey, Subcontracting Reporting, Unpaid Access Fees, and Certificates of Insurance. Susan also conducted the first Millennia Past Performance Survey and hosted the first Millennia Contract Refresh Conference in San Diego, California.

The award was presented to Paul Martin for the outstanding job that he has done as PCO of the ANSWER GWAC. The ANSWER GWAC consists of ten (10) individual IDIQ contracts and eight (8) Industry Partners. A maximum of \$25 billion was set aside for projects awarded under ANSWER. Contracts worth over \$6.8 billion have been awarded under ANSWER and over \$2.8 billion have been obligated. There are over 2348 ANSWER task orders represented in 43 states and 69 countries. As the PCO, Paul has worked closely with the ANSWER Industry Partners to ensure that small business goals are met. As a result of Paul's actions, ANSWER contractors have exceeded their subcontracting goals. In addition, Paul recently conducted an internal audit of the scopes of work for all active ANSWER task orders and, subsequently, worked with the FTS Client Support Centers (CSC's) to correct any deficiencies detected. Paul provides training on the use of the ANSWER Contract, identifying the Information Technology scope in upcoming ANSWER Task Orders and addressing the remedies for out of scope requirements. He takes an active role in mitigating risks in addressing future requirements that may or may not fit within the ANSWER Contract scope.

ITOPH Officially Transitions To The Enterprise GWAC Center *Sherrie Householder*

The ITOPH GWAC is now available to government agencies for task orders. OMB issued the Executive Agent Designation for ITOPH on June 9, 2004. All contract files and existing task orders have been sent to GSA for administration. For more information on the ITOPH contract, please contact Patricia Oliver, ITOPH PCO for more details.

June Events

Date: June 7-11
Location: Seoul, Korea
Event: Solutions Edu Source Selection Course

Date: June 16
Location: Fort Worth, TX
Event: GWAC Training

Date: June 22-23
Location: San Diego, CA
Event: Security Focus Group

Date: June 22-24
Location: NCR, FEDSIM
Event: GWAC Training

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